

3 Tips to Make Your Home a Hot Home



Happy New Year! I hope 2023 is off to a great start for you and your family. If you have plans to sell your home this year, you might ask, is it still a good time, or should I wait? You're not alone. I'm getting that question a lot this year. It's not news that the housing market has shifted, and homes aren't selling hours or days after they hit the market. However, there are still buyers, and homes are selling. Here are a few ways to turn your home into a HOT home during this slower market.

Fix Any Maintenance Issues

The housing market has changed, and the days of selling your home "as is" are over. If you have any maintenance issues you've put off or have yet to get to, it's time to invest and fix them. Likewise, you must update anything that looks outdated to attract buyers.

Make Updates Before Listing Your Home

Home improvements are vital to attracting the right buyer. So before we put your home on the market, add a fresh coat of paint to your interior walls. Also, if you can update your floors, that can go a long way and pay off when you sell your home.

What Do Buyers Want?

Aside from investing in maintenance and painting, common improvements attract buyers. For example, invest in upgrading your kitchen, bathroom, and outdoor living space. Improve your garage storage space, and make these improvements for a better ROI.



In this market, it's essential to make a great first impression.

Use these ideas to make your home a must-see home for potential buyers. I'd be happy to set up a time to discuss your home. Reply to this email, call or text me to set a time to talk.